A statement = un constat, une attestation, a sentence (compared to a question, for example)

The pro forma invoice really is like an invoice, but is used as a quote (un devis).

Maritime shipping often takes a long time, which means that capital is tied up. Perhaps the seller needs to be paid more quickly and so may sell the bill of lading at discount.

Last year, I welcomed a manager from Renault to speak to the students, and he pointed out that big companies today really try to manage all their stocks on a just-in-time basis, because idle stocks tie up capital.

Liquidity or cash-flow is vital in insuring the solvency of a business.

A crate = une caisse

Reefer = refrigerated containers

A receipt = un reçu

The recipient of goods = someone has is holding the goods.

See video:

<https://www.youtube.com/watch?v=okqEBHiQNfA>

This text discusses things which are generally true – they were true a while ago, and they will be true in the future. So in this case we use the “present simple”.

In groups of two, play the game.

While you are playing, please write on a piece of paper the choices you make and why. The idea is to give you some writing practice. I will come round an correct your text, as you draft it.

The winner is the team which achieves the lowest rise in temperatures.

To squabble = to argue, to disagree

Faridah & Abdelmajid: the game bugged.

What were your main decisions?

Alya & Najoua – 1.49°C

Rodrigues – 1.44°C

Ryan & Matin – 1.20°C

Jarod & Davia – 1.50°C

William & Serine – 1.69°C

First, we chose Waldo Watts because he has experience in innovation: he is not too young.

We tried to make choices that would be socially accepted, and not too radical.

We didn’t decide to stop all new coal plants, because it would be too hard.

We did not want to impose electric cars because we know this will impact poor people more.

I focussed on sustainable aviation fuel, but I imposed electric cars (EVs).

I did not impose too much on buildings because it is more intrusive.

We chose to invest in all sectors: EVs, green hydrogen, we focussed on methane and we cut deforestation.

We used social media to promote change.

We had to develop incentives.

We made investments in food production.

Adaptation is very important, so buildings need to be changed.

Our strategy was to invest as much as possible and get points back. We failed on the first effort.

Bottleneck > goulet d’étranglement

Cutting-edge technology > technologie de pointe

Small modular reactors (SMRs)